

NOTES TO THE ANNUAL FINANCIAL STATEMENTS

for the year ended 31 March

			1999	1998	
			R mio	R mio	
1. SHARE CAPITAL					
Authorised					
522 000 000 Ordinary shares of 1 cent each			5.2	5.2	
100 000 6% Redeemable preference shares of R2 each			0.2	0.2	
			<u>5.4</u>	<u>5.4</u>	
Issued					
522 000 000 Ordinary shares of 1 cent each			<u>5.2</u>	<u>5.2</u>	
2. RESERVES					
2.1 The Company					
Non-distributable reserves			21	21	
Distributable reserves:					
Unappropriated income			2 540	2 687	
			<u>2 561</u>	<u>2 708</u>	
2.2 Consolidated					
Non-distributable reserves:					
Balances at 1 April	574	5 649	–	6 223	
Exchange rate adjustments	54	952		1 006	
Change in interests in subsidiary companies, associated companies and joint ventures	88	(50)	5	43	
Net goodwill in respect of associated companies			(357)	(357)	
Net goodwill written off	(352)		352	–	
Reversal of revaluation reserve	(4)		(4)	–	
Equity adjustment		1 043	1 043	1 392	
Income retained		1 310	1 310	1 064	
Changes in reserves of associated companies		(267)	(267)	328	
Transfer from/(to) unappropriated income	(87)		(87)	137	
Balances at 31 March	<u>273</u>	<u>7 594</u>	–	<u>7 867</u>	
Distributable reserves:					
Unappropriated income			<u>7 276</u>	<u>6 616</u>	
Total reserves			<u>15 143</u>	<u>12 839</u>	
Included in general capital reserves are:					
Statutory non-distributable reserves			<u>44</u>	<u>37</u>	
2.3 Composition of foreign currency translation reserves					
	<i>General capital reserves</i>	<i>Equity accounted reserves</i>	<i>Un-appropriated income</i>	1999	1998
	R mio	R mio	R mio	Total R mio	Total R mio
Balances at 1 April	106	269	102	477	245
Exchange rate adjustments during the year	54	952	107	1 113	232
Transfer of equity adjustment	–	33	(33)	–	–
Balances at 31 March	<u>160</u>	<u>1 254</u>	<u>176</u>	<u>1 590</u>	<u>477</u>
Included in the respective reserves are reserves arising on exchange rate translation.					

	1999	1998
	R mio	R mio
2. RESERVES (continued)		
2.4 Composition of reserves		
The Company	2 561	2 708
Non-distributable reserves	21	21
Distributable reserves	2 540	2 687
Subsidiary companies and joint ventures	4 988	4 482
Non-distributable reserves	252	553
Distributable reserves	4 736	3 929
Associated companies:		
Non-distributable reserves	7 594	5 649
	15 143	12 839
3. LONG - TERM DEBT		
Convertible debentures and loan accounts		
These debentures and loan accounts are convertible into ordinary shares of Hunt Leuchars & Hepburn Holdings Limited, a subsidiary company of the Group, when the total annual dividend of that subsidiary is equal to, or greater than 40 cents per ordinary share (currently six cents; 1998: nil cents), or at an earlier date at the election of the debenture holders. The effective interest rate on the combined convertible debentures and loans is 8.5% (1998: 8.5%)	41	41
25 year redeemable debentures bearing an effective interest rate of 14.67% (1998: 14.45%) per annum. The net liability, after deduction of an investment of R48 million (1998: R38 million) in related financial instruments, amounts to	98	109
Net liabilities, after deduction of an investment of R63 million (1998: R Nil) in related financial instruments, resulting from various capitalised finance leases and instalment sale agreements payable in monthly, six monthly and annual instalments at effective interest rates of between 7.0% and 21.8% per annum, amount to	146	19
These liabilities are secured by machinery and equipment with net book value of R512 million (1998: R14 million).		
USA dollar loan repayable in four annual instalments from 2001. Interest is payable at an effective interest rate of 7.9% per annum	283	-
The loan is secured by shares held in a subsidiary (Note 21.2).		
Term loan repayable in six monthly instalments. Interest is payable at an effective interest rate of 10.25% per annum	7	-
The loan is secured by land and buildings, machinery and equipment and vehicles with net book value of R11 million.		
Sundry loans with varying interest rates and terms	37	125
	612	294
Instalments payable within one year transferred to short-term debt	22	112
	590	182
4. SHORT-TERM DEBT		
Short-term loans	74	48
Long-term debt payable within one year	22	112
Bank overdrafts	227	275
	323	435

NOTES TO THE ANNUAL FINANCIAL STATEMENTS - CONTINUED

for the year ended 31 March

5. FIXED ASSETS

	1999			1998		
	<i>Cost or valuation</i>	<i>Accumulated depreciation</i>	<i>Net value</i>	<i>Cost or valuation</i>	<i>Accumulated depreciation</i>	<i>Net value</i>
	R mio	R mio	R mio	R mio	R mio	R mio
Land and buildings	1 261	140	1 121	1 202	130	1 072
Capital expansion in progress	146	1	145	97	-	97
Machinery and equipment	2 330	1 041	1 289	1 846	924	922
Vehicles	223	125	98	213	134	79
Office equipment	187	83	104	117	74	43
Trade marks and user rights	142	55	87	170	67	103
Crops	90	-	90	88	-	88
	4 379	1 445	2 934	3 733	1 329	2 404

Depreciation rates are as follows:	1999	1998
	%	%
Specialised buildings	2 - 10	2 - 10
Machinery and equipment	4 - 33 ¹ / ₃	4 - 33 ¹ / ₃
Vehicles	7 ¹ / ₂ - 33 ¹ / ₃	7 ¹ / ₂ - 33 ¹ / ₃
Office equipment	10 - 33 ¹ / ₃	10 - 33 ¹ / ₃
Trade marks and user rights	4 - 10	4 - 10

Reconciliation of carrying value at the beginning and end of the year

	<i>Land and buildings</i>	<i>Machinery and equipment</i>	<i>Trade marks and user rights</i>	<i>Crops</i>	1999	1998
	R mio	R mio	R mio	R mio	R mio	R mio
Balances at the beginning of the year	1 169	1 044	103	88	2 404	2 401
Additions	107	536	1	2	646	297
Disposals	(40)	(14)	-	-	(54)	(64)
Depreciation	(26)	(205)	(7)	-	(238)	(219)
Business acquired	53	113	(10)	-	156	78
Business disposed	(4)	(15)	-	-	(19)	(31)
Other	7	32	-	-	39	(58)
Balances at the end of the year	1 266	1 491	87	90	2 934	2 404

Liabilities resulting from mortgage loans, finance leases and instalment sale agreements are secured by fixed assets with a book value of R527 million (1998: R19 million).

The registers containing details of land and buildings are available for inspection by members or their proxies at the registered offices of the companies to which the relevant properties belong. The directors are of the opinion that the market value of buildings which are not depreciated exceeds the book value.

1999	1998
R mio	R mio

6. INVESTMENTS
(Annexures A, B & C)

6.1 The Company

Unlisted subsidiary companies:
Shares - at cost
Advances and loans

11	11
2 583	2 729
2 594	2 740

6. INVESTMENTS *(continued)*

	1999			1998		
	<i>Listed</i> R mio	<i>Unlisted</i> R mio	<i>Total</i> R mio	<i>Listed</i> R mio	<i>Unlisted</i> R mio	<i>Total</i> R mio
6.2 Consolidated						
Long-term investments						
Associated companies:						
Shares – at cost after adjustment for goodwill	1 125	1 669	2 794	1 385	1 882	3 267
Equity adjustment	3 405	4 271	7 676	2 518	3 205	5 723
Carrying value	4 530	5 940	10 470	3 903	5 087	8 990
Debentures and long-term loans	–	221	221	–	232	232
	4 530	6 161	10 691	3 903	5 319	9 222
Other long-term investments:						
Shares – at cost/carrying value*	579	167	746	693	46	739
Debentures	–	6	6	–	6	6
	5 109	6 334	11 443	4 596	5 371	9 967
Portfolio investments						
Marketable securities – at cost less amounts written off	3	–	3	–	–	–
	5 112	6 334	11 446	4 596	5 371	9 967
Market value of listed investments						
Associated companies	5 040		5 040	4 986		4 986
Other long-term investments	735		735	688		688
Portfolio investments	3		3	–		–
Directors' valuation of unlisted investments						
Associated companies		21 211	21 211		20 614	20 614
Other long-term investments		174	174		55	55
Market value and directors' valuation	5 778	21 385	27 163	5 674	20 669	26 343
Excess of market value and directors' valuation over the book value of investments:						
– attributable to own members			15 699			16 350
– attributable to outside shareholders			18			26
			15 717			16 376

* Carrying value represents cost, plus past equity adjustments of investments which are no longer classified as associated companies, less amounts written off.

7. INVENTORIES

	1999	1998
	R mio	R mio
Raw materials	504	450
Finished products	613	558
Work in progress	68	69
Consumable stores	62	54
	1 247	1 131

The value of inventory that has attracted a writedown to net realisable value which is included in total inventory above amounts to R41 million (1998: R36 million).

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for the year ended 31 March

	1999	1998
	R mio	R mio
8. DEFERRED LIABILITIES		
Deferred taxation in respect of	46	61
Fixed assets	107	139
Inventories	27	73
Other	(36)	28
Tax losses utilised	(52)	(179)
Liability in respect of last-in-first-out taxation reserve payable in two annual instalments	6	19
Instalments payable within one year transferred to creditors	52	80
	3	3
	49	77
9. TURNOVER		
Turnover consists of net sales of products, completed contracts and identifiable portions of contracts delivered to customers, as well as fees, rental and investment income. Intergroup transactions are eliminated.		
Due to the nature and composition of the Group, financial ratios based on turnover are not considered to be meaningful.		
Operating turnover	9 310	8 114
Dividends and interest	1 562	1 254
Total turnover	10 872	9 368
10. NET OPERATING INCOME		
Net operating income before taxation is stated after taking the following into account:		
Income		
Interest received – listed investments	–	3
– unlisted investments and deposits	277	254
Surplus on sale of fixed assets	7	5
Foreign exchange profit	14	–
Expenses		
Cost of sales	6 797	6 438
Interest paid	65	97
Foreign exchange loss	9	–
Depreciation	238	219
Buildings	25	24
Capital projects under construction	1	–
Machinery and equipment	153	147
Vehicles	28	26
Office equipment	24	14
Trade marks and user rights	7	8
Rental	123	131
Land and buildings	69	63
Machinery and equipment	6	23
Vehicles	37	33
Office equipment	11	12
Auditors' remuneration – audit fees	11	9
– other services	1	1
Professional fees	22	13
Administration and management fees	5	5
Research and development costs written off	6	1
Provision for deferred maintenance	(1)	(3)
Provision for post-retirement medical benefits	6	5

	1999	1998
	R mio	R mio
11. TAXATION		
11.1 Taxation in income statement		
Current	218	169
– current year – South African normal taxation	201	177
– Foreign taxation	20	1
	221	178
– previous year – South African normal taxation	(3)	(9)
Secondary taxation on companies	12	9
Deferred – current year	(7)	6
– previous year	8	2
– rate change	(16)	–
	215	186
11.2 Reconciliation of effective tax rate with standard rate		
	%	%
Taxation as a percentage of net operating income before taxation:		
Effective tax rate	32.5	43.6
Reduction/(increase) in rate as a result of:		
Permanent differences and foreign taxation	(2.1)	11.2
Timing differences not provided for	–	(10.5)
Taxation in respect of previous years	(0.8)	1.7
Tax losses of prior years utilised	8.7	1.2
Tax losses that can be utilised in future years	(3.9)	(10.2)
Effect of rate change on deferred taxation	2.4	–
Secondary taxation on companies	(1.8)	(2.0)
Standard rate	35.0	35.0
11.3 Tax losses		
	R mio	R mio
Estimated tax losses available for set-off against future taxable income	1 117	1 234
Tax losses utilised during the year to reduce deferred taxation	174	510
11.4 Secondary taxation on companies (STC)		
The Group's total STC credits on 31 March, which could be set-off against future dividend payments, amount to	888	690
– The Company	91	238
– Subsidiary companies	797	452

The Company		Consolidated	
1999	1998	1999	1998
R mio	R mio	R mio	R mio
–	–	226	133
920	551	–	–
–	–	1 059	815
920	551	1 285	948

12. DIVIDEND INCOME

Listed	–	–	226	133
Unlisted – Subsidiary companies	920	551	–	–
– Other	–	–	1 059	815
	920	551	1 285	948

NOTES TO THE ANNUAL FINANCIAL STATEMENTS - CONTINUED

for the year ended 31 March

	1999	1998
	R mio	R mio
13. EQUITY ADJUSTMENT		
The Group's share of net income of associated companies	2 541	1 960
Portion transferred to exceptional items	(5)	55
	2 536	2 015
Dividends received from associated companies	(1 267)	(935)
Share of net income retained by associated companies	1 269	1 080
Equity adjustment transferred to non-distributable reserves (Note 2.2):		
Share of net income retained by associated companies	1 269	1 080
Portion included under exceptional items	5	(55)
	1 274	1 025
Attributable to outside shareholders	(1)	(6)
	1 273	1 019
Exchange rate differences on translation between average rates and year-end rates	33	45
Share of losses of associated companies set-off against distributable reserves	4	-
	1 310	1 064
Portion of the Group's share of net income, after exceptional items, retained by associated companies, accounted for from unaudited interim reports and management accounts	181	66
14. EXCEPTIONAL ITEMS		
Exceptional items of subsidiary companies consist of the following:		
Costs of restructuring and discontinuance of operations	(21)	(127)
Amounts previously provided against fixed assets and investments – written back	44	-
Net capital surplus/(loss) on the sale of long-term investments and businesses	(58)	23
Net capital surplus/(loss) on the sale of fixed assets	(4)	13
Other	(5)	38
	(44)	(53)
Taxation	4	(18)
	(40)	(71)
Share of exceptional items of associated companies	5	(55)
Total	(35)	(126)
Attributable to outside shareholders	2	(26)
Attributable to own members	(37)	(100)
	(35)	(126)
15. ATTRIBUTABLE TO OUTSIDE SHAREHOLDERS		
Subsidiaries and joint ventures	115	25
Associated companies	1	6
	116	31
16. HEADLINE EARNINGS		
Reconciliation of headline earnings		
Attributable net income	2 849	2 109
Plus/(minus):		
– Exceptional items attributable to own members	37	100
– Net surplus, after taxation, on disposal of fixed assets attributable to own members	(21)	(3)
	2 865	2 206

	1999	1998
	R mio	R mio
17. DIRECTORS' EMOLUMENTS		
Fees	0.4	0.3
Salaries	6.5	5.4
Benefits	2.0	1.9
Bonuses	0.7	0.5
	9.6	8.1
Paid by:		
The Company	0.2	0.2
Subsidiary companies	9.4	7.9
	9.6	8.1
18. LONG-TERM MANAGEMENT INCENTIVE SCHEME		
– of Rembrandt Group Limited		
After-tax cost of the scheme charged against income in respect of:		
Directors of the Company	1.6	0.5
Other participants	0.1	–
	1.7	0.5
19. COMMITMENTS		
Capital commitments:		
Uncompleted contracts for capital expenditure	193	146
Capital expenditure authorised but not yet contracted for	152	326
	345	472
Above-mentioned commitments of the Group will be financed from internal sources and borrowed funds.		
20. BORROWING POWERS		
The borrowing powers of the Company and its subsidiaries in respect of loans and guaranteed debts are limited to		
	15 163	12 857

21. FINANCIAL INSTRUMENTS

21.1 Credit risk

Financial assets of Group companies which are subject to credit risk consist mainly of cash resources and debtors. Cash resources are placed with various financial institutions subject to approved limits. All these institutions are of a high standing. Debtors are disclosed net of a provision for doubtful debt.

21.2 Interest rate risk

Group companies generally adopt a policy of ensuring that their borrowings are at market related rates to address their interest rate risk. A portion of the borrowings of a subsidiary company consists of a loan of USD 46 million repayable in annual instalments from 2001 to 2005 in respect of which the interest rate has been capped at 7.9% per annum.

21.3 Forward exchange contracts

Group companies undertake transactions denominated in foreign currency and hence exposures to exchange rate fluctuations arise. If deemed necessary, this exposure is hedged through the use of forward exchange contracts.

The following forward exchange contract commitments which existed at 31 March 1999 have not been reflected in the balance sheet:

<i>Foreign currency</i>	<i>Foreign currency mio</i>	<i>Average forward rate</i>	<i>Rand amount R mio</i>
US dollar (USD)	23	6.05	140
Deutsche mark	8	0.27	30
Japanese yen	44	17.89	2
Other			5

for the year ended 31 March

	1999	1998
	R mio	R mio
21. FINANCIAL INSTRUMENTS (continued)		
21.4 Fair values		
At 31 March 1999 and 1998 the carrying values of financial instruments reported in the financial statements approximate their fair values.		
22. GUARANTEES		
The Company guarantees:		
Debtures and other loan facilities of certain subsidiary companies		
- These guarantees are already accounted for as liabilities in the consolidated balance sheet.		
Guarantees by subsidiary companies	34	105

23. RETIREMENT BENEFITS

The Company and its subsidiaries have six defined benefit pension funds, three defined contribution pension funds and thirteen defined contribution provident funds which are administered by insurance companies independently of the finances of the Group. All the funds are governed by the Pension Funds Act, 1956. All employees are obliged to accept membership of one of the funds.

Two of the defined benefit pension funds are actuarially valued annually by independent actuaries according to the projected benefit method. The other four funds are actuarially valued on a triennial basis according to the projected unit credit method. At the most recent valuations of these defined benefit pension funds, during 1996 and 1998, the total present value of the accrued liabilities amounted to R639 million. The total fair value of the plan assets amounted to R857 million, which reflected an average funding level of between 108% and 175%.

The actuarial valuations were based on the following principal assumptions:

- investment returns	11.5% - 15.0%
- salary increases	5.0% - 13.5%
- discount factor	12.0% - 15.0%
- dividend growth rate	8.5% - 11.8%

Normally members contribute between 5.0% and 7.5% and employers between 1.0% and 12.5% of pensionable salaries to the funds. The companies' contributions are charged against income.

For the year under review some subsidiary companies enjoyed a total contribution holiday of R33 million (1998: R24 million).

Membership of, and company contributions to the funds at 31 March 1999 were:

	<i>Members</i>	<i>Company contribution</i> R mio
Defined benefit funds	2 597	4
Defined contribution funds	13 805	48
	16 402	52

24. POST-RETIREMENT MEDICAL BENEFITS

The present value of the liabilities of subsidiary companies regarding future contributions to medical aid schemes in respect of retirees, is determined annually by independent actuaries and pre-funded as follows:

24.1 In respect of members who, in the case of certain subsidiary companies, retired prior to 1 April 1993 and, in the case of other subsidiary companies, prior to 1 April 1998, the liabilities at 31 March 1999 amounted to R19 million (1998: R18 million). These liabilities have been fully provided for against income.

24.2 In respect of members who were employees of the respective subsidiaries on 1 April 1993 and 1 April 1998, the past service liabilities at those dates are being amortised over twenty years by annual contributions to suitable benefit funds. In respect of service after the aforementioned dates, annual contributions are also made to the benefit funds which, in the case of certain subsidiary companies, are equal to the value of the liabilities arising in respect of that year. In the case of other subsidiary companies they are based on a fixed percentage of payroll. Contributions to the benefit funds are charged against income. The net liabilities in respect of accumulated past service at 31 March 1999 amounted to R77 million (1998: R49 million).